

# **RESNET<sup>®</sup> Board of Directors Meeting Minutes**

April 3, 2024 Kimpton Monaco Hotel Denver, Colorado

Board Members Present	Board Members Absent	Staff Present
Sandra Adomatis	Abe Kruger	Steve Baden
Jacob Atalla		Emma Bennett
David Beam		Valerie Briggs
Erin Bordelon		Christine Do
Lindsey Elton		Scott Doyle
Philip Fairey		Laurel Elam
Matt Gingrich		Billy Giblin
Emilie Glitch		Clara Hedrick
David Goldstein		Cardice Howard
John Hensley		Neal Kruis
lan Hughes		Paulette McGhie
Leo Jansen		Ryan Meres
Mark Johnson		Nathan Oliver
Cy Kilbourn		
Chris McTaggart		
Robert Pegues		
Curt Rich		
Jonathan Risch		

# Call to Order

The meeting was called to order by Mark Johnson, RESNET® Board President at 8:45 a.m. Mountain Time.

# Roll Call

Philip Fairey, RESNET Secretary called roll and a quorum was present.

# Approve Meeting Agenda

John Hensley moved to approve the agenda. Ian Hughes seconded the motion. The agenda was approved by a voice vote.

# **RESNET Anti-Trust Policy**

Curt Rich reminded the board of RESNET's anti-trust policy that was distributed to the Board prior to the meeting as part of the meeting packet.

### Approve January 31, 2024 and February 6, 2024 RESNET Board Meetings' Minutes

Cy Kilbourn moved to approve the set of two draft meeting minutes as amended. John Hensley seconded the motion. The motion passed by a voice vote.

# **Opportunities of Online Analytics Quality Assurance Supplemental Review** – Christine Do,

Christine Do, RESNET Quality Assurance Analytics Manager shared a presentation focused on the development of Kibana's QA capabilities, the tools currently being implemented, and the longer-term goals set by the RESNET QA team.

The board discussed how to best standardize the photo collection process and prevent inconsistencies.

It was suggested that RESNET reach out to builders, Providers and HERS® Raters to gather feedback and further discuss how to most appropriately address the topic of transparency, complaint and investigation resolution and data input processes. The results from these separate inputs will be compiled and presented to the Board.

# Path to Maintaining RESNET Quality Assurance Procedures as the Gold Standard and Achieving the Goal of a Million Ratings a Year by the End of 2028

Ryan Meres shared the proposed plan for RESNET to reach 1 million Ratings per year.

Opportunities available to achieve this goal are large builders performing 100% Ratings, attracting new builders to follow suit, and tapping the existing homes market. Other options to drive Ratings are incorporating incentives, ESG reporting, carbon, energy codes, Rating companies selling new programs, and more.

# **RESNET 2025 Budget Request**

David Beam moved to adopt the 2025 proposed budget that was included in the meeting packet distributed to Board members prior to the meeting. John Hensley seconded the motion.

The Board discussed the proposed \$1 increase in Registry fees, which is \$8.50 per home and the \$500 increased cost for provider renewal fees. The board also discussed how to finance meeting the increased demand of QA field work.

The effective date of the proposed Registry and Provider fee increase is 1/1/2025.

Jonathan Risch offered a friendly amendment to alter the proposed Registry fee increase from \$8.50 to \$9.00. David Beam and John Hensley accepted this as a friendly amendment.

The Board further discussed the impact of this Registry fee increase to Providers and Rating companies as well as the consequences to multifamily ratings vs. single-family ratings.

The board discussed the \$500 provider fee increase. These increased fees will be included in the 2025 iteration of provider contracts.

The proposed amended budget request is:

#### 2025 Projected Income

RESNET Registry Fees* RESNET Conference Testing Fees Suppliers Advisory Board Memberships Provider Accreditation Fees** - Rating Provider - Training Provider - HERSh2o Provider - Software Provider	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	3,861,000 400,000 290,000 150,000 263,750
Membership Fees	\$	31,500
RESNET Registry Income	\$	20,000
Interest Income	\$	10,000
<b>Total Projected Income</b> *Reflects a RESNET Registry Fee increase of \$1.50 per rating ** Reflects an increase of \$500.00 per each provider category	\$5	5,026,250

#### Proposed RESNET 2025 Budget

#### Payroll

\$2,435,000

- Executive Director Steve Baden
- Deputy Director Cardice Howard
- Quality Assurance Administration and Standards Director—Laurel Elam
- Communications Director Valerie Briggs
- Programs Director Ryan Meres
- Technical Director, Quality Assurance & Training Scott Doyle
- Senior Accountant Faye Berriman
- Quality Assurance Field Specialist—Billy Giblin
- Program Manager Paulette McGhie
- Quality Assurance Manager Currently in Recruitment Process
- Executive Administrative Assistant

-	4 New Program Managers		
-	4 New Quality Assurance Field Managers		
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Profe	ssional Services	\$1	1,545,250
-	RESNET Standard Manager		
-	Energy Modeling Director		
-	RESNET Conference and Meeting Coordinator		
-	Database Manager		
-	Government Relations		
-	QA Tool Hosting and Licensing		
-	Increased RESNET QA Support		
-	Hosting, Maintenance and Support of Servers		
-	Registry Support and Maintenance		
-	RESNET Web Site Maintenance		
-	Marketing and Advocacy		
-	Increased Outreach to Key Stakeholders		
-	Financial Audit		
-	Cyber Security Audit		
-	IT Service Support		
-	Professional Employer Organization (PEO)		
-	Miscellaneous Contractual Support		
	RESNET Test Support		
	Administrative Support		
-	2025 Increased Outreach to Key Industry Stakeholders		
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Trave	1	\$	220,000
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RESN	IET Conference	\$	300,000
Other		\$	310,000
-	Amortization & Depreciation		-
-	Bank Credit Card Service Fees		
-	Computer & Software		
-	Insurance		
-	Legal Services		
-	Meetings		
-	Miscellaneous Other		
	Dues		
	Licenses		
	Subscriptions		
	Memberships		
	Storage		

- Office Expense Copying and Printing Postage

#### Supplies - Telecommunications Services Telephones Internet

### Unallocated

\$ 216,000

## **Total Proposed Budget**

#### \$5,026,250

A vote by a show of hands was taken and the following is the result of the vote:

Yes (15)	No (3)	Abstain (0)
Sandy Adomatis	Lindsey Elton	
Jacob Atalla	Matt Gingrich	
David Beam	Chris McTaggart	
Erin Bordelon		
Philip Fairey		
Emelie Glitch		
David Goldstein		
John Hensley		
lan Hughes		
Leo Jansen		
Mark Johnson		
Cy Kilbourn		
Robert Pegues		
Curt Rich		
Jonathan Risch		

The RESNET 2025 Budget was adopted.

# Introduction of Paulette McGhie, RESNET New Program Manager

Ryan Meres welcomed Paulette McGhie, RESNET's recently hired Program Manager. Paulette introduced herself and gave an overview of her current and future projects.

# Update on RESNET HERS Software Consistency

Neal Kruis, RESNET Energy Modeling Director, briefed the Board on the recent efforts on HERS software consistency. He reported that through updates, the three accredited software programs are accurate and, in the future, will be accredited in accordance with revised ASHRAE 140 and other test acceptance criteria to be published in RESNET Publication 002. Neal stated that the target date set by the RESNET Software Consistency Committee was that accredited HERS software tools must voluntarily comply with the revised Publication 002 acceptance criteria by January 1, 2025 and mandatorily comply with the revised Publication 002 acceptance criteria by July 1, 2025. After discussion Chris McTaggart made a motion for RESNET to enforce a policy stating that any software version accredited on or after January 1, 2026 must be compliant with updated Publication 002 acceptance criteria based on new reference software. Robert Pegues seconded the motion.

Yes (12)	No (1)	Abstain (4)
Sandy Adomatis	David Goldstein	Erin Bordelon
David Beam		Philip Fairey
Lindsey Elton		Mark Johnson
Matt Gingrich		Cy Kilbourn
Emelie Glitch		
John Hensley		
Ian Hughes		
Leo Jansen		
Chris McTaggart		
Robert Pegues		
Curt Rich		
Jonathan Risch		

The vote was by a show of hands. The result of the vote is:

The motion passed.

#### **RESNET 2024 Policy Forum Update**

Clara Hedrick reviewed the details of the Policy Forum for the board. The Board further discussed the Policy Forum and the benefit of advocacy at this level.

The RESNET Conference will likely take place in Arizona in February 2025.

#### **New Business**

Jonathan Risch presented a new concept referred to as the Rater Scorecard for the board to review. This scorecard is meant to highlight the strengths of a Rating company and not specific Raters.

The board discussed the benefits of this type of tool and agreed that it is best used as a marketing tool for Rating Companies or for builders to use in selecting HERS rating companies. Jonathan agreed to re-work this and invited any members present to assist with development.

The discussion then addressed home verification in the RESNET Registry. It was agreed that a working group be formed. Erin Bordelon, Leo Jansen and Ryan Meres volunteered to serve on the working group. Steve Baden asked other Board members who wanted to serve on the working group to inform him.

# Adjournment

Jonathan Risch made the motion to adjourn. The meeting was adjourned at 3:30 p.m. Mountain Time.

# Respectfully Submitted,

Philip Fairey, Secretary